

**SANTA ANA DISTRICT OFFICE**  
**FY 2015 LENDER RANKINGS**  
**AS OF 5/31/15**



**TOP 3 LENDERS**

**#1 WELLS FARGO BANK, N.A.**  
**170**  
**\$64,736,800**

**#2 U.S. BANK, N.A.**  
**169**  
**\$26,140,500**

**#3 JPMORGAN CHASE BANK, N.A.**  
**118**  
**\$22,841,200**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>WELLS FARGO BANK NATL ASSOC</b>	<b>170</b>	<b>\$64,736,800</b>	<b>\$380,805</b>
<b>2</b>	<b>U.S. BANK NATIONAL ASSOCIATION</b>	<b>169</b>	<b>\$26,140,500</b>	<b>\$154,678</b>
<b>3</b>	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	<b>118</b>	<b>\$22,841,200</b>	<b>\$193,569</b>
4	CDC SMALL BUS. FINAN CORP	38	\$32,288,000	\$849,684
5	WILSHIRE BANK	30	\$16,458,300	\$548,610
6	COMPASS BANK	29	\$7,311,900	\$252,134
7	CELTIC BANK CORPORATION	24	\$15,424,300	\$642,679
8	BANK OF THE WEST	22	\$21,587,900	\$981,268
9	PACIFIC W. CERT. DEVEL CORP	19	\$19,875,000	\$1,046,053
10	PLAZA BANK	19	\$18,638,200	\$980,958
11	CALIFORNIA STATEWIDE CERT. DEV	16	\$12,630,000	\$789,375
12	PACIFIC CITY BANK	16	\$5,803,500	\$362,719
13	HANA SMALL BUS. LENDING INC.	16	\$5,725,500	\$357,844
14	BFC	15	\$15,408,000	\$1,027,200
15	COMMUNITY BANK	15	\$10,361,500	\$690,767
16	MORTGAGE CAP. DEVEL CORP	14	\$17,779,000	\$1,269,929
17	CALIFORNIA BANK & TRUST	14	\$2,409,700	\$172,121
18	SEACOAST COMMERCE BANK	13	\$18,936,100	\$1,456,623
19	CALIFORNIA UNITED BANK	13	\$6,095,000	\$468,846
20	CDC SMALL BUSINESS FINANCE COR	13	\$1,936,400	\$148,954
21	LIVE OAK BANKING COMPANY	12	\$9,242,000	\$770,167
22	BBCN BANK	12	\$9,124,000	\$760,333
23	SOUTHLAND ECONOMIC DEVEL CORP	12	\$7,818,000	\$651,500
24	SECURITY BANK OF CALIFORNIA	12	\$6,751,500	\$562,625
25	MUFG UNION BANK NATL ASSOC	12	\$6,141,800	\$511,817
26	FIRST CHOICE BANK	11	\$13,780,600	\$1,252,782
27	EAST WEST BANK	11	\$9,969,000	\$906,273
28	PACIFIC ENTERPRISE BANK	11	\$9,830,000	\$893,636
29	CAPITAL BANK	11	\$7,770,400	\$706,400
30	CITY NATIONAL BANK	11	\$1,900,000	\$172,727
31	PACIFIC PREMIER BANK	10	\$4,742,500	\$474,250
32	COMMONWEALTH BUSINESS BANK	9	\$6,889,000	\$765,444
33	COMMERCE BK OF TEMECULA VALLEY	9	\$6,693,800	\$743,756
34	GBC INTERNATIONAL BANK	9	\$4,880,000	\$542,222
35	HANMI BANK	9	\$4,325,000	\$480,556
36	UNITI BANK	8	\$5,899,000	\$737,375
37	KINECTA FCU	8	\$2,761,400	\$345,175
38	BANK OF AMERICA NATL ASSOC	8	\$385,000	\$48,125
39	ROYAL BUSINESS BANK	7	\$11,945,000	\$1,706,429
40	LANDMARK CERT. DEVEL CORP	7	\$4,831,000	\$690,143
41	COMMERCEWEST BANK	7	\$3,925,000	\$560,714
42	BAY AREA EMPLOYMENT DEVEL CO	6	\$6,056,000	\$1,009,333
43	OPEN BANK	6	\$5,044,000	\$840,667
44	MISSION VALLEY BANK	6	\$4,917,200	\$819,533
45	COMERICA BANK	6	\$497,000	\$82,833
46	US METRO BANK	5	\$6,657,400	\$1,331,480
47	UNITED BUSINESS BANK, F.S.B.	5	\$6,384,500	\$1,276,900

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	ENTERPRISE FUNDING CORPORATION	5	\$1,996,000	\$399,200
49	BRIDGE BANK NATL ASSOC	4	\$12,453,000	\$3,113,250
50	RIDGESTONE BANK	4	\$7,393,000	\$1,848,250
51	PACIFIC MERCANTILE BANK	4	\$6,905,000	\$1,726,250
52	EVERTRUST BANK	4	\$3,555,000	\$888,750
53	COMMERCIAL BANK OF CALIFORNIA	4	\$3,038,000	\$759,500
54	AMPAC TRI-STATE CDC, INC.	4	\$1,890,000	\$472,500
55	VALLEY ECONOMIC DEVEL CORP.	4	\$685,000	\$171,250
56	UNITED PACIFIC BANK	3	\$4,965,000	\$1,655,000
57	CATHAY BANK	3	\$3,025,000	\$1,008,333
58	MANUFACTURERS BANK	3	\$2,400,000	\$800,000
59	AMERICAN CONTINENTAL BANK	3	\$1,806,000	\$602,000
60	CITIBANK, N.A.	3	\$1,102,400	\$367,467
61	CTBC BANK CORP. (USA).	3	\$1,010,000	\$336,667
62	COMMUNITY REINVESTMENT SMALL B	3	\$764,000	\$254,667
63	BANK OF SOUTHERN CALIFORNIA NA	3	\$572,000	\$190,667
64	RABOBANK, NATIONAL ASSOCIATION	3	\$350,000	\$116,667
65	GOLDEN PACIFIC BANK NATL ASSOC	3	\$275,000	\$91,667
66	PREMIER BUSINESS BANK	2	\$3,272,000	\$1,636,000
67	PACIFIC WESTERN BANK	2	\$2,507,000	\$1,253,500
68	PACIFIC COMMERCE BANK	2	\$2,499,000	\$1,249,500
69	FIRST-CITIZENS BK & TR CO	2	\$1,009,000	\$504,500
70	SQUARE 1 BANK	2	\$760,500	\$380,250
71	SAN DIEGO PRIVATE BANK	2	\$655,000	\$327,500
72	UMPQUA BANK	2	\$631,400	\$315,700
73	FIRST GENERAL BANK	2	\$590,000	\$295,000
74	WEST TOWN BANK & TRUST	2	\$535,000	\$267,500
75	SO CAL CDC	2	\$417,000	\$208,500
76	FIRST COMMERCIAL BANK (USA)	2	\$350,000	\$175,000
77	PROAMERICA BANK	2	\$205,000	\$102,500
78	AMERICANWEST BANK	2	\$150,000	\$75,000
79	INTERNATL CITY BANK NATL ASSOC	2	\$143,500	\$71,750
80	GOLDEN BANK NATL ASSOC	1	\$4,300,000	\$4,300,000
81	UNITED COMMUNITY BANK	1	\$1,927,000	\$1,927,000
82	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
83	FIRST COMMUNITY BANK	1	\$1,150,000	\$1,150,000
84	CALIFORNIA CU	1	\$912,000	\$912,000
85	TECHNOLOGY CU	1	\$695,000	\$695,000
86	ADVANTAGE CERT. DEVEL CORP	1	\$677,000	\$677,000
87	ONEWEST BANK NATL ASSOC	1	\$579,200	\$579,200
88	CONESTOGA BANK	1	\$524,400	\$524,400
89	TITAN BANK NATL ASSOC	1	\$518,000	\$518,000
90	THE BANCORP BANK	1	\$514,000	\$514,000
91	TOMATOBANK	1	\$500,000	\$500,000
92	PLUMAS BANK	1	\$474,600	\$474,600
93	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
94	UNITED MIDWEST SAVINGS BANK	1	\$454,500	\$454,500
95	SUNWEST BANK	1	\$350,000	\$350,000
96	WALLIS STATE BANK	1	\$350,000	\$350,000
97	U T FCU	1	\$300,000	\$300,000
98	MEADOWS BANK	1	\$300,000	\$300,000
99	SPIRIT OF TEXAS BANK, SSB	1	\$220,800	\$220,800
100	BANK OF AMERICAN FORK	1	\$150,000	\$150,000
101	COMMUNITY VALLEY BANK	1	\$132,500	\$132,500
102	BANK OF HAWAII	1	\$100,000	\$100,000
103	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
104	FIRST FINANCIAL BANK	1	\$40,000	\$40,000
105	OBDC SMALL BUSINESS FINANCE	1	\$20,000	\$20,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
	<i>TOTALS:</i>	<i>1,140</i>	<i>\$596,506,700</i>	<i>\$523,251</i>